

## NATIONAL SECURITIES MARKET COMMISSION

In compliance with the reporting requirements under article 227 of the Royal Legislative Decree 4/2015, of 23 October, approving the consolidated text of the Securities Market Act, Lar España Real Estate SOCIMI, S.A. ("Lar España" or the "Company") hereby informs the National Securities Market Commission of the following

## OTHER RELEVANT INFORMATION

Further to the information disclosed by the Company to the market through an other relevant information notice dated 30 April 2020 (under registry number 1888) regarding the measures adopted by the Company in the context of COVID-19, the business situation and liquidity position, the Company attaches hereby a press release and presentation explaining the agreements entered into with the tenants, the current situation of the Company's shopping centers and parks as well as recent transactions carried out.

Madrid, on 20 July 2020.

Lar España Real Estate SOCIMI, S.A. Mr. José Luis del Valle Doblado, Chairman of the Board of Directors



## PRESS RELEASE

# LAR ESPAÑA has reached agreements for more than 80% of the gross rented area at its shopping centres and parks

Madrid, July 20, 2020. Since the declaration of the state of alarm and until now, Lar España has reached individual rental agreements for more than 80% of the gross surface area of its centres. The company has managed each negotiation directly and without intermediaries, allowing it to reach rapid agreements adapted to the specific needs of each tenant and activity. The agreements have been reached for the most part under conditions that represent a great commitment on both sides, strengthening the relations with traders and reinforcing the duration and stability of the contracts, as well as that of all the shopping centres and parks.

Since the end of May in some cases, and since the beginning of June in others, Lar España's shopping centres and parks have been open and in operation, with a highly positive pickup in visitor numbers and always respecting safety measures. In June 2020, visitor numbers at Lar España centres reached 92% of levels for the same month last year. From 1-12 July 2020, visitor numbers were 95% of those for the same period a year ago.

Despite the health crisis, the company's activity has not stopped. Among other operations carried out during these months, Albacenter has opened a new Mercadona corresponding to the new generation of efficient supermarkets. Anecblau has reopened following refurbishment undertaken in recent months with 10 new restaurants, Yelmo cinemas and an extension of *Lefties*. At Portal de la Marina, the Zara store has been modernised, while Gran Vía de Vigo has a new Oysho store.

Lar España sets great importance by the fact that the negotiations have strengthened corporate relations with tenants, who are considered business partners. The company has a solid and consolidated tenant base of proven quality. Its top 10 tenants represent 34% of the company's rental income. In the contracts signed with retailers, nearly 60% have been renegotiated with terms of five years or more.

About LAR ESPAÑA Real Estate SOCIMI S.A.

LAR ESPAÑA REAL ESTATE SOCIMI, S.A. is a company quoted on the Spanish Stock Exchanges, constituted as a "Listed Company for Investment in the Real Estate Market" in March 2014. Today it is the leader in the Spanish retail market, with around 600,000 square meters for rent and 1,555 million euros in asset value.

In 2015 LAR ESPAÑA was included in the FTSA EPRA/NAREIT Global index, a selective global index designed to represent general trends of real estate companies quoted around the world. Likewise, in 2018 it was included in the Ibex Top Dividend index. In September 2019, for the fifth consecutive year, Lar España was awarded the EPRA Gold Award for the quality of the financial information made available to its main stakeholders. With regard to the information published on Corporate Social Responsibility and Sustainability, Lar España has obtained the highest distinction from EPRA, winning the Gold Award for the second consecutive year.

The company is supervised by an independent and highly experienced Board of Directors, which brings together recognized professionals from both the Spanish and international real estate and financial sectors. The management of Lar España, by virtue of a management contract, has been entrusted exclusively to Grupo Lar.

### For more information:

Juan Carlos Burgos and Elena Torres, 91 56377 22 (ext. 2261). jcburgos @llorenteycuenca.com, etorres @llorenteycuenca.com



# Relationship with tenants during COVID-19

July 20<sup>th</sup> 2020

www.larespana.com

in action!



# Agreements and conversations with tenants

Strong relationships with our retailers, whom we understand as business partners

## Conversations with retailers



- Solid and high-quality tenant base
- Top ten tenants account for 34% of its rental income
- 60% of all the leases signed with retailers have a remaining term of over five years
- >80% of contracts have been agreed based on one-onone conversations
- The agreements have strengthened the relations with tenants, reinforcing the duration and stability of the contracts



## Strong leasing activity despite COVID-19







## Positive footfall recovery

All assets of Lar España are opened and in operation with a very positive recovery of footfall

Footfall recovery vs 2019

June	92%
1-12 July	95%





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The financial information contained herein may include items which are not defined under the International Financial Reporting Standards as adopted by the European Union (IFRS-EU) and which are considered to be "alternative performance measures" for the purposes of Commission Delegated Regulation (EU) 2019/979 of 14 March 2019 and as defined in the European Securities and Market Authority Guidelines on Alternative Performance Measures dated 5 October 2015. Other companies may calculate such financial information differently or may use such measures for different purposes than we do, limiting the usefulness of such measures as comparative measures. Such financial information nust be considered only in addition to, and not as a substitute for or superior to, financial information prepared in accordance with IFRS-EU.

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