

Corporate Presentation

January 2019



in action!





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in action!



01 Company Description



Snapshot

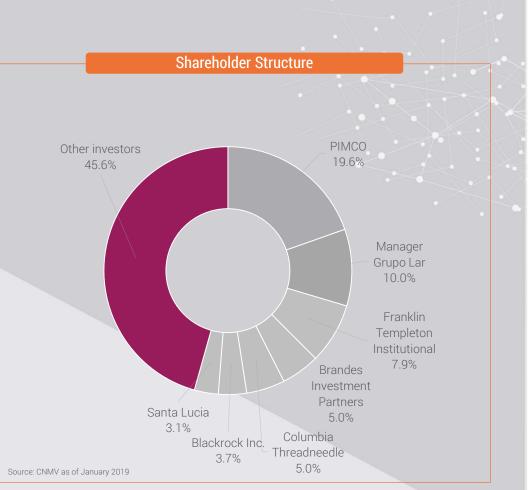
First IPO of a Spanish REIT listed on the Spanish Stock Exchange

Focused on creating both sustainable income and strong capital returns for shareholders

Lar España is managed by Grupo Lar, private Real Estate Asset Manager, Investor and Developer with a 50 year track record of international experience

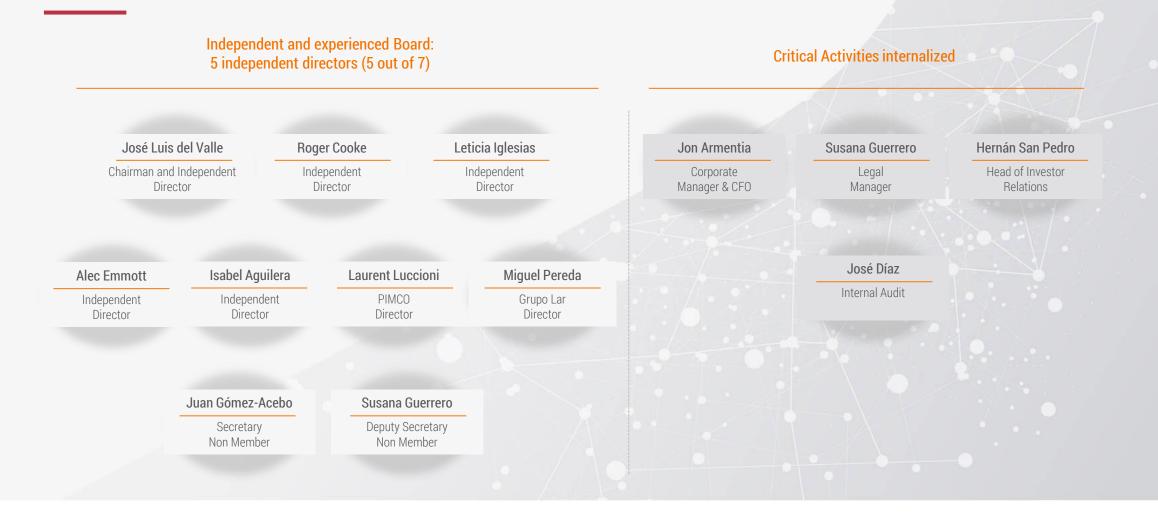
Lar España is a leader in retail, due to the size of the portfolio and the quality of the assets as well as the capacity and quality of its management

A clear investment opportunity in a unique shopping experience platform





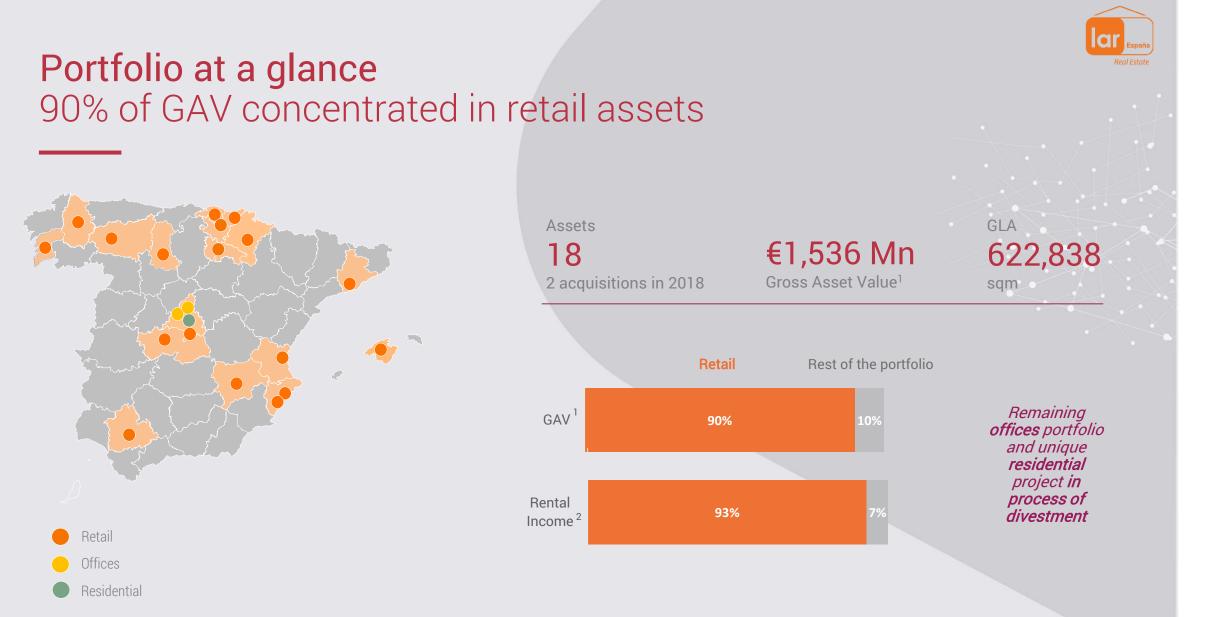
Board of Directors & critical activities





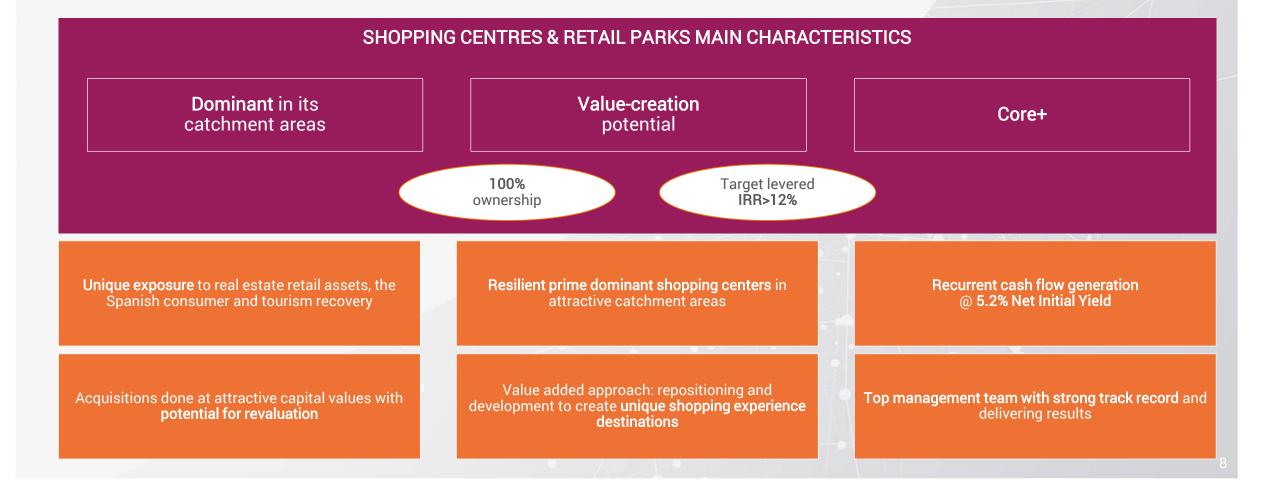
Major corporate milestones from 2017 & 2018

JAN	MAR	MAY	JUL	SEP	DEC	FEB	APR	JUN	AUG	ОСТ	DEC
+15.8% Asset Revaluation since Acq.	Abadía Retail Park Acquisition 22 Retail Units Acquisition Cheste Logistic Development Acquisition	5	+19.5% Asset Revaluatior since Acq.	Vidanova Parc Credit for Construction Arturo Soria Office Building Divestment EPRA Gold Award Financial Reporting EPRA Silver Award	Analyst Da +28.5% Asset Revaluation since Acq.	Acquisition Abadía Commercial n Gallery Acquisition New IMA	Dividend Payment AGM	+34% Asset Revaluat since Ac			Joan Miró Divestment +40% Asset Revaluation since Acq.
	Gran Vía de Vige Financing Vistahermosa Financing				2018	approved					Share Buy-Back Programme extension
L Refinancing an of a Construct	agasca99 Park d Opening	JUN adía Retail Financing	works started in Leis	quisition Eq	JAN Megapark Financing geo Office Building ivestment	MAR Villaverde Divestment Nuevo Alisal Divestment	Logist	JUL Lagoh ment facility ics Portfolio Divestment danova Parc Opening	SEP Share Buy-Back Programme EPRA Gold Award Financial & Sustainability Reporting		



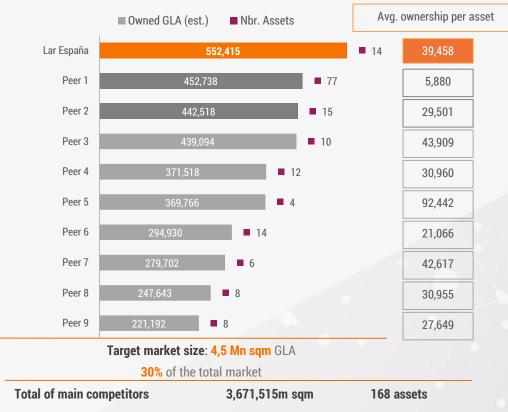
GAV as of 31st December 2018
 Rental Income as of 30th September 2018

Investment Strategy focused on retail Unique shopping centres & retail parks





The value of a retail platform



Main market players by owned GLA, including GLA under development¹

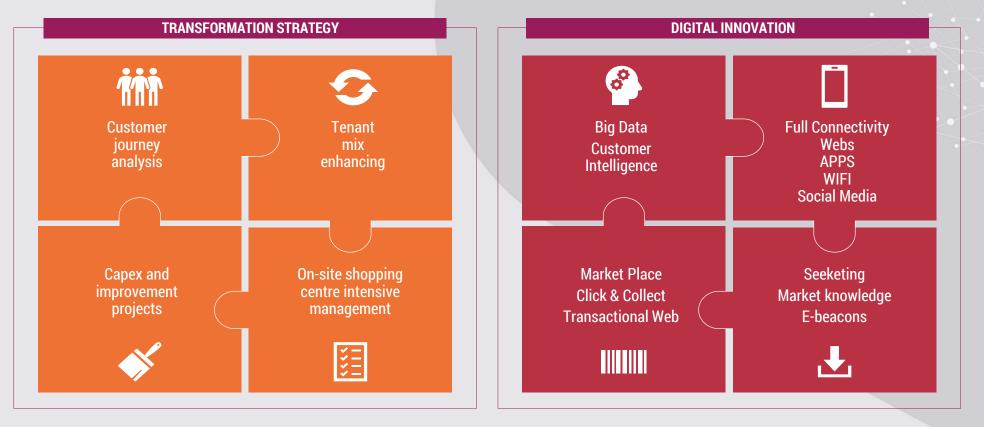
Lar España has **consolidated among the top retail operators** in Spain. Now, the target is to selectively increasing GLA to **generate revenue synergies**



1. Considering opening date of assets under development until 2020. Source: CBRE & Lar figures at September 9th, 2018.

Source: AECC 2017. Very Large: (>79,999 sqm) / Large: (40,000-79,999 sqm) / Medium: (20,000-39,999 sqm) / Small: (5,000-19,999 sqm) / Others: Hypermarkets and Leisure Centers

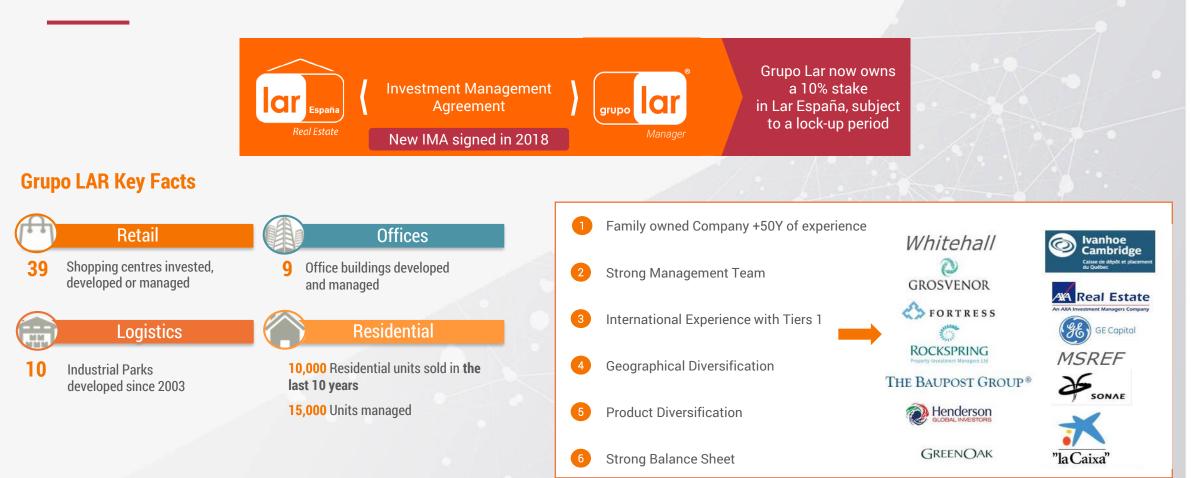
Strong Transformation + Innovation



ATTRACT NEW AND INNOVATIVE TENANTS

External manager: A real estate reference





Business Plan Guidance 2018-2021

Target Returns	 12% Target Annual Return on investments 	
Divestments	 €403 Mn of divestments From Office, residential and non-core retail assets >€119 Mn of divestments From all logistics portfolio (100% realized) 	38% realized
Capex Investment	 Finance all existing capex commitments Refurbishment of existing assets: €66 Mn Developments: €199 Mn 	
New Investments	 €250 Mn of new investments Mainly focused in retail assets 	30% realized
Distributions ¹	 Ordinary dividend 5% of average NAV Maximise distributions Extraordinary dividend Lagasca99 and other distrib 	utions linked to dives



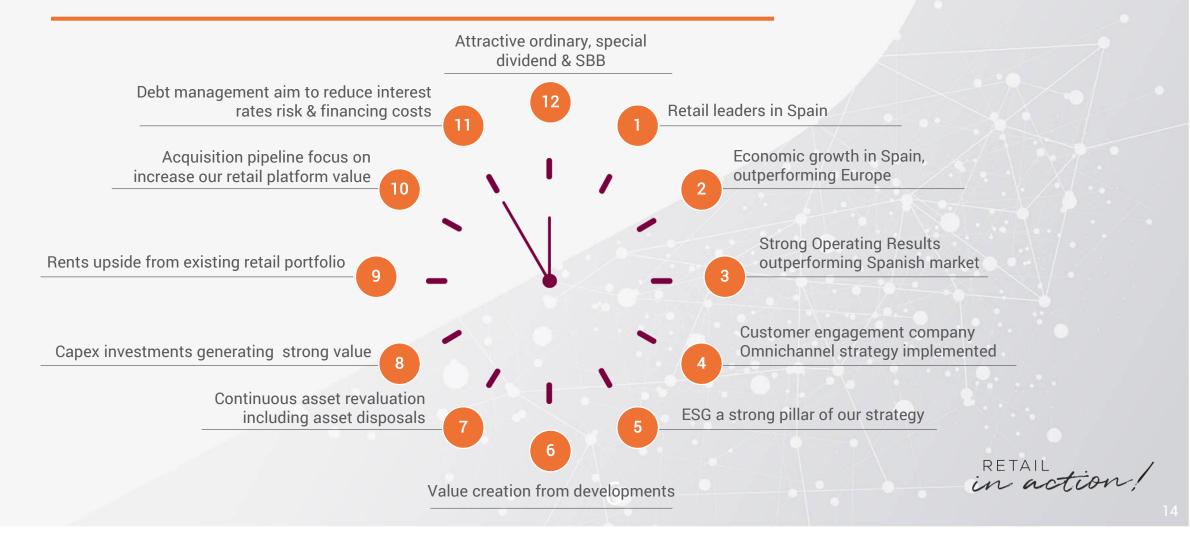


02 Investment Highlights

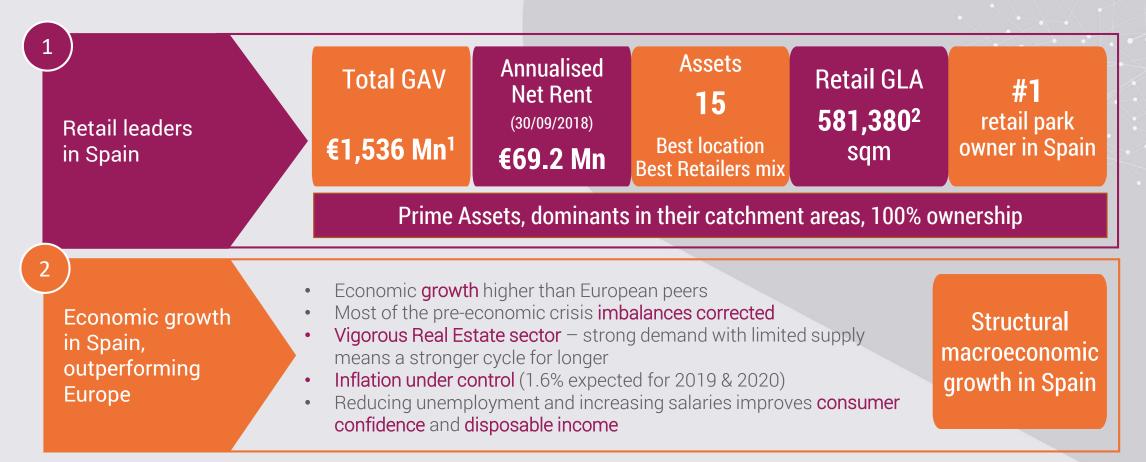




Lar España 12 Ideas Clock



Retail leaders in Spain Economic growth



1. GAV as of 31st December 2018

2. Including the opening of the Lagoh shopping centre development, scheduled for 2019

Strong Operating Results Technology



ESG Developments

ESG a strong pillar of our strategy

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Environmental

Lar España promotes sustainability certification

measures & adopts new technologies to improve the environmental impact of its assets. Company safeguards economic viability and financial returns on its investments, while striving to boost aspects that benefit society

Social

Lar España's portfolio assets generate **social impacts** that transform and build **shared value** in the communities in which they are located.

Company implements measures designed to **enhance building accessibility**.

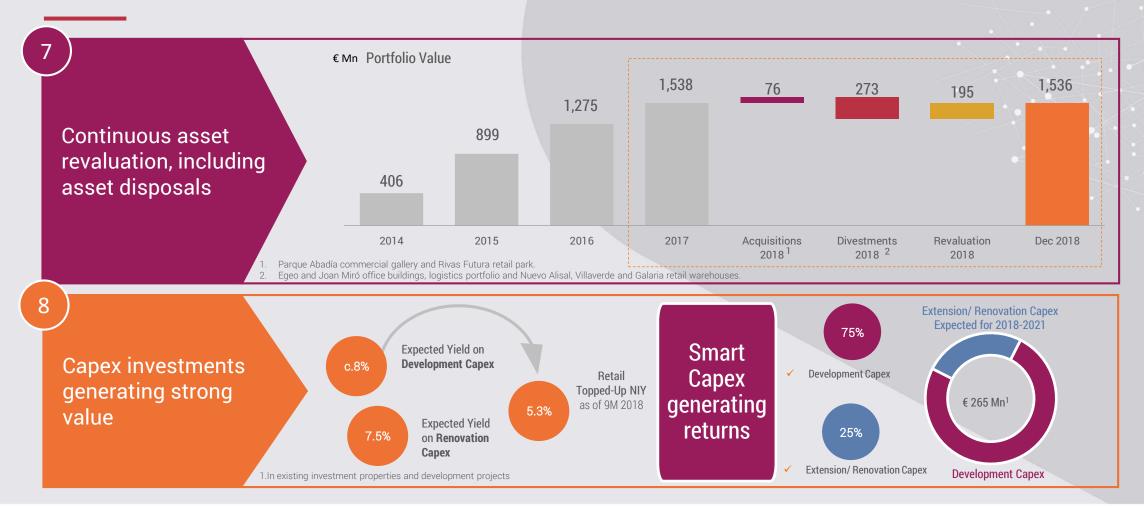
Governance

Lar España continues to make great strides forward in terms of **transparency, ethics and regulatory compliance**, thereby guaranteeing **good governance** both in terms of the company and its governing bodies

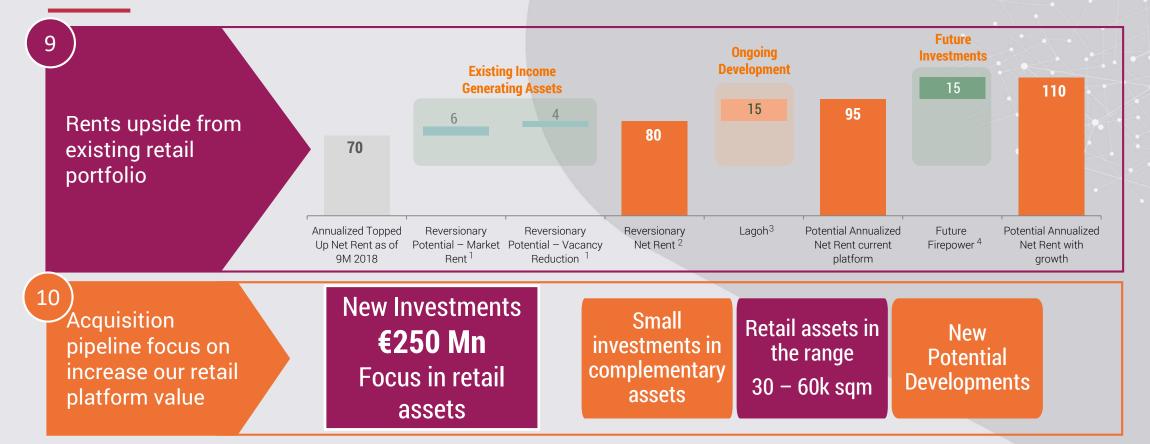
Value creation from developments

- VidaNova Parc: successful opening with sales above tenants' estimates
- Lagoh: 76% of GLA signed & committed
- Lagasca99 sales reached 95% and first deliveries started in December

Asset revaluation Capex investments

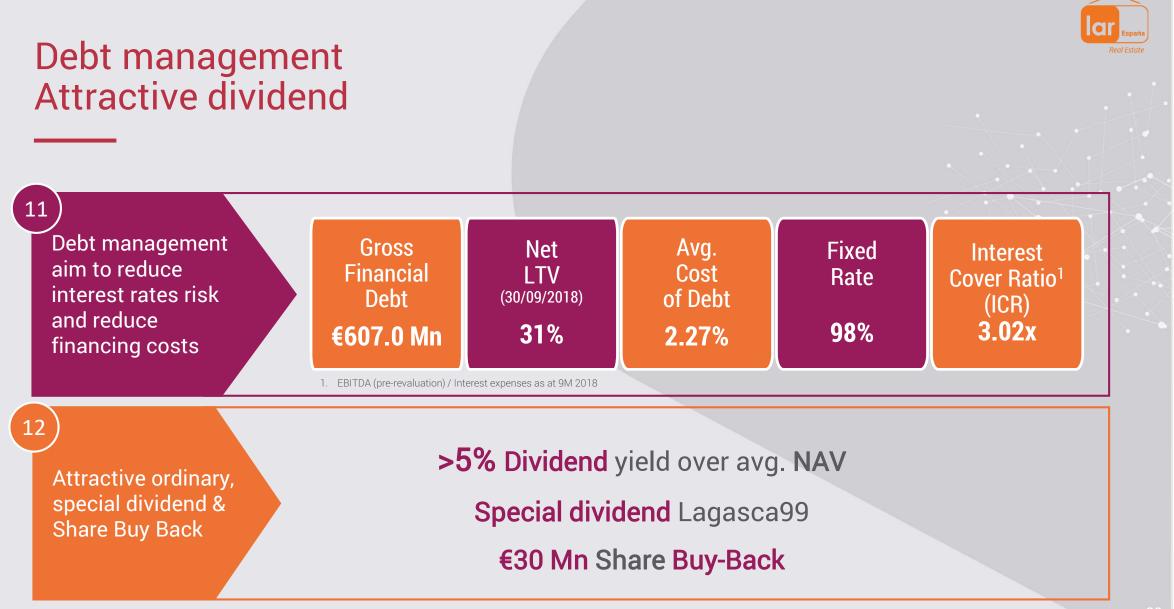


Rents upside Acquisition pipeline



1.Illustrative potential additional rent calculated as the difference between the market net rent estimated by the Company's appraisal done by Cushman & JLL (ERV), as part of their valuation exercise and the annualized net rent obtained by the Company's properties as of 30 September 2018.

2. Illustrative potential additional rent in 2018 calculated, assuming the full occupancy of the Company's properties, as the application of the market net rent estimated by the Company's appraisers as part of their valuation exercise with respect to the vacant spaces in each of the Company's properties. 3. Potential rent that may be derived from certain of the Company's assets under development (Lagoh) based on the announced yield at the moment of its acquisition price and building capex





03 Financial Results 9M 2018



in action!

Solid company performance in 9M 2018

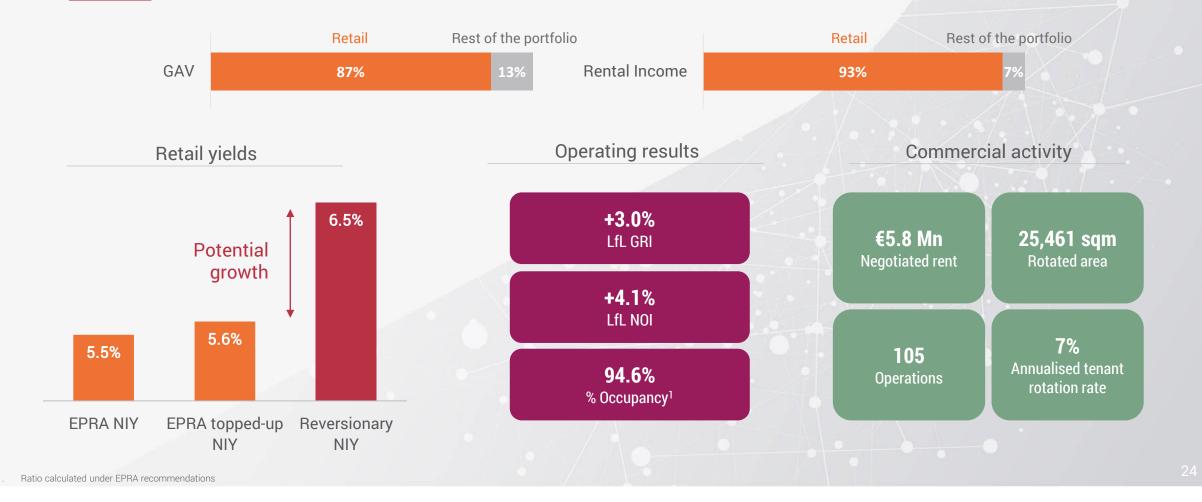
OPERATING RESULTS	+12% in Net Profit +44% in Property Operating Result ¹	21% Developments & refurbishment revaluation since June 2018		Developments & refurbishment revaluation		Developments & refurbishment revaluation		Developments &€10.76 NAV p.s.refurbishment revaluation+13% vs 9M 2017		11 quarters outperforming the Spanish market in sales & footfall
了 DEVELOPMENTS & REFURBISHMENTS	VidaNova Parc fully opened & operative 100% GLA signed	Lagoh 76% of GLA signed & committed		Lagasca99 90% already sold		Eloy Gonzalo 100% occupancy reached				
ASSET ROTATION	€243.7 Mn 2018 divestments 47% of Business Plan	€75.6 Mn 2018 acquisitions 30% of Business Plan		€119.7 Mn in logistics portfolio disposal 83% over acq. price		€11.5 Mn Galaria divestment 37% over acq. price				
2018 FINANCINGS	Lagoh Financing c. €100 Mn development facility	Rivas Futura Financing €27.5 Mn Mortgage Loan		Abadía Com. Gallery Financing €8.7 Mn Mortgage Loan		EIB New Credit Line €70 Mn October 2018				
CORPORATE	 >5% Dividend yield over an Special dividend Lagasc €30 Mn Share Buy-Back Pro 	a99	reinforces its stake in		2	BREEAM ® n-Use "Very Good" Certificated 2 In-Use "Good" Certificated New-Build, "Very Good" rating				

delivered in 9M 2018 631,448 23 e EPRA 0 EPRA Assets GLA sqm BPR EUROPEAN PUBLIC GOLD +7% +2% €1,526 Mn €58.6 Mn €1,018 Mn 13.5% **EPRA NAV** vs 9M 2017 GRI vs 9M 2017 ROE GAV 2.27% €607.0 Mn +45% 8.0% €60.6 Mn **€10.76 Financial Debt** Cost of Debt EBITDA¹ **EPRA NAV per share** ROA 31% €478.9 Mn +12% €69.8 Mn 1.2 €80.7 Mn **Net Financial Debt** Net LTV Net Profit Annualised Net Rent SOLVENCY RATIO vs 9M 2017

Successful & strong financial key figures



Solid retail performance driven by robust operating results in 9M 2018



Consolidated Income Statement (€ Millions)

	P&	P&L		RECURRING		NON-RECURR	ING
	9M 2018	9M 2017	9M 2018/17	9M 2018	9M 2017	9M 2018	9M 2017
Rental Income	58.6	57.2		58.6	57.2	-	-
Other Income	3.1	1.6		3.1	1.6	-	-
Property Operating Expenses	(10.3)	(9.6)		(10.3)	(9.6)	-	-
Base Fee	(6.5)	(6.8)		(6.5)	(6.8)	-	-
Gain/(Loss) on Disposal of Investment Properties	20.6	2.8		-	-	20.6	2.8
Property Operating Result ¹	65.5	45.4	+44.3%	44.9	42.5	20.6	2.8
Corporate Expenses	(4.9)	(4.2)		(2.5)	(2.5)	(2.4)	(1.6)
Other Results	-	0.7		-	-	-	0.7
EBITDA ¹	60.6	41.9	+44.6%	42.3	40.0	18.2	1.9
Changes in the Fair Value of investment properties	59.6	46.9		-	-	59.6	46.9
Amortisation Expenses	(0.2)	-		(0.2)	-	-	-
EBIT ¹	120.0	88.8		42.1	40.0	77.8	48.8
Financial Result	(10.6)	(7.9)		(10.3)	(7.9)	(0.3)	-
Share in Profit/ (Loss) for the Period of Equity-Accounted Companies	(0.8)	(1.1)		(0.8)	(1.1)	-	-
EBT ¹	108.5	79.7		30.9	31.0	77.5	48.8
Income Tax	(2.0)	-		· · · · · · · · · · · · · · · · · · ·		(2.0)	-
Profit for the Period (Pre Divestment/Performance Fee)	106.5	79.7	+33.6%	30.9	31.0	75.5	48.8
FFO (EBITDA – Financial Result) ¹	50.0	34.0		32.0	32.1	17.9	1.9
Performance Fee (Non-cash accrued provision)	(7.9)	(7.6)				(7.9)	(7.6)
Divestment Fee (One-off due to Assets sold during 2018)	(17.9)	-				(17.9)	
Profit for the Period (Post Divestment/Performance Fee)	80.7	72.2	+11.8%	30.9	31.0	49.7	41.2
1. Pro-forma pre-divestment and pre-performance fee						Note: May not foot	due to rounding 2



04 ESG Results





ESG Asset Management & Environment



Responsible asset management focused on consumptions and emissions

Promoting **sustainability certification measures**, encouraging the use of new technology to **improve our assets' environmental quality and management**

CSR Master Plan to meet the most demanding sustainability standards

Lar España is improving the environmental performance of its shopping centres and offices and increasing the environmental awareness of its tenants. Implementing measures in its assets in:

Water		Electricity	Gas/Diesel	Additional environmental measures
	tain high accessibilit	ssibility y standards that will allow everyone to be able to bly, taking into account existing problems.	3 Society-base >1,100 social and environment awareness of held in our shopping centres	
		87% retail assets & 80% offices audited	>65 NGOs and foundations	>35,500kg of clothing has been donated
	Empresa Registrada	Lagasca99: Excellent accessibility Technical Building Code (TBC)	>16,000kg of food has been collected	
con	nmitment to promot	ing social integration	Cruz Roja Española	The REDICOS SIN FRONTERAS

ESG Corporate Governance



Risk Control & Management System

Integrated enterprise risk management (ERM) system designed to mitigate the risks exposure

ERM system involves all Lar España's staff and supervising of third parties responsible for outsourced services

Risk management performed by specialist service providers

- ✓ Investment and asset management
- ✓ Preparation of the organisation's finance-tax information
- ✓ Half-yearly asset appraisals



Risk Map: the ERM system categorises risk into *high, medium and low*. Risk tolerance determination system reviewed at least annually

Response and monitoring plans

- ✓ Less critical risks. Rationalisation and optimisation
- ✓ Risks assessed to be of medium importance. Assessment and surveillance
- ✓ Risks deemed highly critical. Exhaustive analysis



To guarantee ethical conduct and enforce regulatory compliance





Crime prevention model



Recognitions

2018 EPRA BPR & sBPR Awards



First SOCIMI to be awarded with the "EPRA GOLD AWARD" in Financial Reporting for the 4th consecutive year

Recognized with the **"EPRA Gold** Award" in Sustainability Best

EPRA

C EPRA Nareit.

Since June 2015: Member of FTSE EPRA/Nareit Global Estate Index

Sustainability Certification



ISO 9001 – certified quality management systems

Health and safety management system endorsed by the OHSAS 18000 regulation

The certificate guaranteeing the renewable origin of the power used (issued by the CNMC, Spain's anti-trust authority and energy sector watchdog)



BREEAM® Certification

Practices

8 BREEAM "Very Good" In-Use certification

El Rosal Vistahermosa Gran vía Anec Blau Megapark As Termas Albacenter Portal de la Marina

Accessibility Certification





Lar España received recognition from ILUNION Technology and Accessibility in October 2017 for its initiatives and projects

aimed at improving universal accessibility



05 Appendix



Retail Assets

Megapark Bilbao Gran Vía F Vigo

P. Marina El Rosal Alicante Ponferrada Lagoh Seville Development

Anec Blau Barcelona Abadía Toledo









As Termas

Lugo

Market Value (Jun 2018)	€217.9 Mn	€165.0 Mn	€122.5 Mn	€109.0 Mn	€106.2 Mn ¹	€95.9 Mn	€85.6 Mn	€80.9 Mn
GLA (Sqm)	83,366	41,446	40,158	51,155	100,000 ³	28,632	35,127	43,154
Acquisition Date	19 Oct '15 27 Oct '17	15 Sep '16	30 Oct '14 9 Jun '15 30 Mar '16	7 Jul '15	1 Mar 16	31 Jul '14	15 Apr '15 28 Jul '15	27 Mar '17 20 Feb '18
Acquisition Price	€178.7 Mn	€141.0 Mn	€89.2 Mn	€87.5 Mn	€40.5 Mn	€80.0 Mn	€68.8 Mn	€77.1 Mn
EPRA NIY ²	5.1%	5.6%	5.7%	5.6%	>8%4	4.8%	5.7%	5.8%
Occupancy Rate ²	91.9%	99.1%	93.5% ⁵	94.9%	-	90 .1% ⁵	95.1%	99.0%

 As of September 2018
 Based in EPRA standards
 Retail and family leisure space
 Expected Yield on Cost based on company's estimates
 The property is undergoing significant refurbishments meaning that some units are being vacated temporarily

Retail Assets



Vidanova Parc Valencia

Albacenter Albacete

Vistahermosa Alicante





Other Assets³

Market Value (Jun 2018)	€65.4 Mn	€61.6 Mn ¹	€57.9 Mn	€49.7 Mn	€103.0 Mn
GLA (Sqm)	36,447	45,773	27,890	33,363	44,888
Acquisition Date	6 Feb ´18	3 Aug '15	30 Jul '14 19 Dec '14	16 Jun '16	NA
Acquisition Price	€61.6 Mn	€14.0 Mn	€39.9 Mn	€42.5 Mn	€87.0 Mn
EPRA NIY ²	5.4%	6.0%	4.8%	5.7%	6.7%
Occupancy Rate ²	90.1%	100%	94.0%	92.2%	96.2%

1. As of September 2018 2. Based in EPRA standards 3. Includes 22 retail units, Txingudi and Las Huertas

Other Assets

Offices

Residential Lagasca99



Market Value (Jun 2018)	€77.9 Mn ¹	Market Value (Sep 2018)	€203.0 Mn ³
GLA (Sqm)	15,255	GLA (Sqm)	26,203
Acquisition Date	NA	Acquisition Date	30 Jan ´15
Acquisition Price	€31.7 Mn	Acquisition Price	€50.1 Mn ⁴
EPRA NIY ²	1.1%	Construction Period	2016-2018
Occupancy Rate ²	56.0%	Commercialization rate	90%

Market value as of June 2018, except for Eloy Gonzalo as of September 2018.
 Based in EPRA standards
 Valuation for 100% of the development (50% owned by Lar España)
 Cost of land + urbanization costs. Corresponds to the 50% of the JV with Pimco

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